

Message Text

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ORIGIN AF-06

INFO OCT-01 ISO-00 CIAE-00 DODE-00 PM-04 H-02 INR-07 L-03

NSAE-00 NSC-05 PA-01 PRS-01 SP-02 SS-15 USIA-06 OMB-01

TRSE-00 EUR-12 EB-07 COME-00 JUSE-00 /073 R

DRAFTED BY AF/W:SFPATRICK/MPH

APPROVED BY AF/W:TWMSMITH

AF/P:JPOPE (SUBSTANCE)

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R 130119Z FEB 76

FM SECSTATE WASHDC

TO AMEMBASSY LAGOS

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E.O. 11652: N/A

TAGS: EINV, PINT, NI

SUBJECT: ALLEGED LOCKHEED PAYOFFS IN NIGERIA

1. NEW YORK TIMES REPORTED FEBRUARY 11 THAT QUOTE DOCUMENTS IN POSSESSION OF A SENATE SUBCOMMITTEE SHOW THAT MILLIONS OF DOLLARS IN AGENTS' FEES FOR THE SALE OF LOCKHEED AIRCRAFT TO SOUTH AFRICA, NIGERIA AND SPAIN WERE PAID TO ACCOUNTS IN LICHTENSTEIN AND SWITZERLAND UNQUOTE. THE SHORT ARTICLE ENDS QUOTE ACCORDING TO WELL-INFORMED SOURCES, THE NIGERIAN SITUATION INVOLVING THE COMPANIES SALES AGENTS COMPLEX (SIC). APPARENTLY A STRUGGLE OF SOME KIND TOOK PLACE FOR THE POSITION OF LOCKHEED SALES AGENT BETWEEN A BUSINESSMAN OF GREEK NATIONALITY AND THE COMPANY'S SOUTH AFRICAN AGENT. UNQUOTE.

2. MOST OF ARTICLE IS ABOUT ALLEGED IRREGULARITIES IN
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SOUTH AFRICA. EVERYTHING ABOUT NIGERIA IS QUOTED ABOVE.

WE DOUBT THAT ARTICLE (PUBLISHED ON PAGE 67) WILL HAVE
MUCH IMPACT.

3. DEPARTMENT CONTACTED STAFF SENATE SUBCOMMITTEE ON
MULTINATIONAL CORPORATIONS WHO CONFIRMED THAT LEAK CAME

FROM FIRED EMPLOYEE OF SUBCOMMITTEE STAFF, AND THAT
ALLEGED BRIBE WAS DOLLARS 3.7 MILLION.

4. OVER PHONE NEW YORK TIMES AGREED THAT LAST PARAGRAPH
APPARENTLY GARBLED.

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Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: BRIBERY, TRADE PROMOTION, GOVERNMENT PERSONNEL, ALLEGATIONS
Control Number: n/a
Copy: SINGLE
Draft Date: 13 FEB 1976
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Authority: morefirh
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 28 MAY 2004
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1976STATE035433
Document Source: CORE
Document Unique ID: 00
Drafter: SFPATRICK/MPH
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Film Number: D760055-0681
From: STATE
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1976/newtext/t19760250/aaaabrha.tel
Line Count: 74
Locator: TEXT ON-LINE, ON MICROFILM
Office: ORIGIN AF
Original Classification: LIMITED OFFICIAL USE
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: LIMITED OFFICIAL USE
Previous Handling Restrictions: n/a
Reference: n/a
Review Action: RELEASED, APPROVED
Review Authority: morefirh
Review Comment: n/a
Review Content Flags:
Review Date: 06 JUL 2004
Review Event:
Review Exemptions: n/a
Review History: RELEASED <06 JUL 2004 by ellisoob>; APPROVED <07 JUL 2004 by morefirh>
Review Markings:

Margaret P. Grafeld
Declassified/Released
US Department of State
EO Systematic Review
04 MAY 2006

Review Media Identifier:
Review Referrals: n/a
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
Secure: OPEN
Status: NATIVE
Subject: ALLEGED LOCKHEED PAYOFFS IN NIGERIA
TAGS: EINV, PINT, NI, LOCKHEED
To: LAGOS
Type: TE
Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 04 MAY 2006